



**Articulation Agreement  
Between Lake Superior State University and  
All State-approved Career and Technical Education Programs in Michigan**

The purpose of this agreement is to encourage and support student transition from Career and Technical Education (CTE) Programs within Michigan to certificate, diploma and degree programs at Lake Superior State University (LSSU). Students from state-approved career technical programs will be eligible for ‘articulated credit’ from LSSU when they have fulfilled the following program requirements within two years of high school graduation. This renewable agreement will remain in effect until the expiration date noted below and for one additional year after the expiration date to permit admitted LSSU students access to the agreed upon credits.

**Requirements & Conditions:**

1. Candidates must have completed the state-approved Michigan CTE program described in this agreement and have met minimum performance standards which include:
  - a. Minimum grade of “B” (3.0 on a 4.0 scale) or better in all CTE required courses for the two-year program
  - b. 90% or higher time in attendance during the program
  - c. Completion of state-assessments, when available, or other end-of-course exams, portfolios, etc.
  - d. Positive recommendations from the program instructors and CTE director
2. Candidates must submit a completed LSSU Application for Articulated Credit, submitting all necessary documentation related to the successful completion of the CTE program.
3. Candidates must be admitted to LSSU and successfully, earning a ‘C’ (2.0) or higher, complete the “next designated course” in the articulated program’s plan of study prior to receiving articulated credit based on their CTE program within two (2) years of their high school graduation.
4. College tuition will not be charged for the articulated course and no course grade will be recorded.

<b>Michigan Career Pathway (Secondary):</b>	Business, Management, Marketing & Technology	<b>Course Segments:</b>	1-12
<b>Federal Career Cluster (Secondary):</b>	Business Administration, Management & Operations	<b>CIP Code Number:</b>	52.0299
	Marketing, Sales & Service		52.1999
<b>PSN from CTEIS:</b>	(use school PSN in MEGS)		

<b>Lake Superior State University Program Name:</b>	Associate Degree: Small Business Administration
<b>Articulated Course Equivalent:</b>	BUSN121 Introduction to Business (3 credits)
<b>Post-secondary CIP Code:</b>	52.0102 Business Administration and Management, General
<b>CREDIT TOTAL</b>	<b>3 credits</b>
<b>Next Designated Course:</b>	MRKT281 Principles of Marketing (3 credits)
<b>Perkins Approved:</b>	Yes

Michigan Career and Technical Education	Postsecondary School
Michigan Department of Education Career and Technical Education 608 W. Allegan Street - PO Box 30008 Lansing, MI 48909	Lake Superior State University 650 W. Easterday Avenue Sault Sainte Marie, MI 49783
	<div style="display: flex; justify-content: space-between;"> <span>_____</span> <span>_____</span> </div> Dr. Thomas Pleger, President Date
<b>Effective Date:</b>	August 1, 2015
<b>Expiration Date:</b>	July 31, 2017

## Program of Study

This program of study should serve as a guide, along with other career planning materials. The courses listed are only recommendations. Each student's plan should be individualized to meet his or her educational and career goals. All plans must meet high school graduation requirements as well as college entrance requirements.

### Secondary Program: State-approved CTE programs using state-certified curriculum

9 <sup>th</sup> Grade	10 <sup>th</sup> Grade	11 <sup>th</sup> Grade	12 <sup>th</sup> Grade
English 9	English 10	English 11	English 12
Algebra I (may be 8 <sup>th</sup> grade)	Geometry	Algebra II	Math Credit
Biology	Chemistry or Physics	Civics/Economics	Science Credit
US History/Geography	World History/Geography	<b>Career and Technical Education Options</b> Business Administration Management & Operations – 52.0299 Marketing, Sales and Service – 52.1999	
PE/Health (or as 11/12 elec.)	Fine Arts/Music/ Visual/Performing and Applied Arts		
World Language (if not completed in 3-8)	World Language (if not completed in 3-8)		

### Lake Superior State University Degree: Associate in Small Business Administration

Fall Semester – Year 1	Spring Semester – Year 1
ACTG132 Principles of Accounting I (4) ENGL110 First-year Composition I (3) - GenEd COMM101 Fund. of Speech Communication (3) - GenEd Math GenEd elective (3) General Electives (3)	ECON202 Principles of Microeconomics (3) ENGL111 First-year Composition II (3) - GenEd FINC245 Principles of Finance (3) MRKT281 Marketing Principles and Strategy (3) General Electives(3)
Fall Semester – Year 2	Spring Semester – Year 2
BUSN231 Business Communications (3) BUSN350 Business Law I (3) MGMT280 Intro to Management Information Systems (3) General Education Electives (3) General Electives (4)	MGMT360 Management Concepts & Applications (3) MGMT365 Human Resource Management (3) MRKT389 Entrepreneurship (3) General Education Electives (3) General Electives (3)

This program prepares students for entry-level positions in industry and government requiring two years of college-level business education. After completing this program, students may transfer to the four-year Bachelor of Science Business Administration program without loss of credits.

A minimum of 62 credits (at the 100 level or higher) must be earned for graduation. A minimum cumulative grade point average of 2.00 for all credits carried at Lake Superior State University and a minimum cumulative grade point average of 2.00 for all courses required in a major and general education are also required.

General Education Core Requirements (Associate Degree) - Effective Spring Semester 2014

<http://www.lssu.edu/assessment/documents/AcademicCatalog2013-14-GeneralEducationRequirements.pdf>

Total Credits Required: 24

- Communication Skills: ENGL110, ENGL111, COMM101
- Mathematics (Minimum 3 credits): MATH110 or higher or PHIL205
- 12 additional General Education credits (chosen from at least two of the following categories: Humanities, Natural Science, Social Science, or Diversity)