



**Finance Report
February 16, 2024**

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Finance Dashboards February 16, 2024

Agenda Item #1: FY24 Operational Dashboards

Information
 Action
 Discussion

Table 1: Approved General Fund Budget

The following table provides information on the Board approved FY24 plan for the General Fund (GF) by showing the unit’s fund balance at the beginning of FY24 (or end-of-year for the previous fiscal year), the budgeted revenue, the budgeted expenditures which include transfers, and the end-of-year fund balance. The GF fund balance is expected to decrease by \$933,492 in FY24.

FY24 Performance Plan				
FY23 EOY Fund Balance	FY24 Budget Revenue	FY24 Budget Expenditures	FY24 Budget Gain/(Loss)	FY24 EOY Fund Balance
(187,930.24)	37,029,148.00	(37,962,640.00)	(933,492.00)	(1,121,422.24)

Table 2: General Fund Summary
(February 1, 2024)

Showing the Board approved budget alongside the actual year-to-date (YTD) revenues and expenditures.

Approved General Fund Budget			
	Budget FY24	Actual FY24	
Revenue			
Tuition and Fees	19,178,802	19,185,161	100.0%
State Appropriations	15,190,300	7,768,692	51.1%
State ITEM Funding	761,637	762,300	100.1%
Gifts-Other	611,828	62,491	10.2%
Interest Income	120,000		0.0%
Department Activity	778,190	651,139	83.7%
Norris Center Revenue	146,041	53,468	36.6%
Arts Center Revenue	14,000	9,737	69.6%
Other Income	78,350	17,755	22.7%
Indirect Cost Recovery	150,000	69,542	46.4%
Total Revenue	37,029,148	28,580,286	77.2%
Expenditures			
Permanent Salaries	12,296,650	7,391,734	60.1%
Adjunct/Overload	838,973	207,067	24.7%
Summer/Winter Salaries	360,507	219,080	60.8%
Special Assignments	198,000	106,494	53.8%
Student Wages	646,974	306,624	47.4%
Overtime/Temp	340,000	266,761	78.5%
Fringe Benefits	6,627,762	4,004,264	60.4%
Scholarships	5,135,352	5,590,839	108.9%
University Waivers	114,000	51,866	45.5%
Debt Service	1,908,851	954,426	50.0%
Transfers	1,930,000	812,000	42.1%
Utilities	1,933,690	986,706	51.0%
Supplies & Services	5,631,882	2,788,977	49.5%
Total Expenditures	37,962,640	23,686,837	62.4%
Net Income/(Loss)	(933,492)	4,893,449	

Table 3: Housing Fund Summary

The following table provides information on the Board approved FY24 plan for Housing by showing the unit’s fund balance at the beginning of FY24 (or end-of-year for the previous fiscal year), the budgeted revenue, the budgeted expenditures which include transfers, and the end-of-year fund balance. The Housing fund balance is expected to decrease by \$21,989 in FY24.

FY24 Performance Plan				
FY23 EOY Fund Balance	FY24 Budget Revenue	FY24 Budget Expenditures	FY24 Budget Gain/(Loss)	FY24 EOY Fund Balance
497,074.40	3,934,661.00	(3,956,650.00)	(21,989.00)	475,085.40

Table 4: Housing Detail (Revenue and Expenditures)
(February 1, 2024)

	FY24 Budget Revenue	FY24 Actual Revenue	% Budget Revenue	FY24 Budget Expenditures	FY24 Actual Expenditures	% Budget Expenditures
Housing Administration	37,250.00	4,650.00	12.48%	(1,286,687.00)	(786,967.87)	61.16%
Washer-Dryer	700.00	263.33	37.62%	(1,615.00)		0.00%
425 West Easterday House	10,000.00		0.00%	(4,565.00)	(1,085.89)	23.79%
Brady Hall	724,043.00	769,953.01	106.34%	(276,250.00)	(140,282.95)	50.78%
Osborn Hall	640,787.00	735,700.28	114.81%	(312,600.00)	(163,699.62)	52.37%
Student Village	928,433.00	968,022.47	104.26%	(236,800.00)	(135,795.04)	57.35%
Townhouses	603,511.00	548,433.22	90.87%	(151,800.00)	(63,556.21)	41.87%
Ontario Hall	70,069.00	33,588.38	47.94%	(20,600.00)	(13,946.92)	67.70%
Huron Hall	81,639.00	75,983.24	93.07%	(30,600.00)	(14,876.88)	48.62%
Laker Hall	59,184.00	76,080.50	128.55%	(17,900.00)	(8,321.85)	46.49%
Chippewa House	81,639.00	83,557.90	102.35%	(27,500.00)	(13,307.44)	48.39%
Erie Hall	74,860.00	73,993.75	98.84%	(32,300.00)	(15,871.37)	49.14%
Hillside House				(9,000.00)	(8,622.14)	95.80%
Ryan House				(12,000.00)	(9,205.48)	76.71%
Easterday House	61,922.00	73,177.00	118.18%	(10,900.00)	(6,432.15)	59.01%
Brown Hall				(4,750.00)	(43,739.72)	920.84%
Moloney Hall	335,895.00	310,996.93	92.59%	(81,500.00)	(40,063.84)	49.16%
Neveu Hall	224,729.00	190,598.47	84.81%	(67,300.00)	(31,709.38)	47.12%
	3,934,661.00	3,944,998.48	100.26%	(2,584,667.00)	(1,497,484.75)	57.94%
Transfers				(1,371,983.00)	0.00	0.00%
Balance (End-of-Year)				(21,989.00)		
Balance (Current)					2,447,513.73	

Table 5: Cisler Operations Fund Summary

The following table provides information on the Board approved FY24 plan for Cisler Operations by showing the unit’s fund balance at the beginning of FY24 (or end-of-year for the previous fiscal year), the budgeted revenue, the budgeted expenditures which include transfers, and the end-of-year fund balance. The Cisler Operations fund balance is expected to decrease by \$340,433 in FY24.

FY24 Performance Plan				
FY23 EOY Fund Balance	FY24 Budget Revenue	FY24 Budget Expenditures	FY24 Budget Gain/(Loss)	FY24 EOY Fund Balance
(992,284.15)	3,408,800.00	(3,749,232.75)	(340,432.75)	(1,332,716.90)

Table 6: Cisler Operations Detail (Revenue & Expenditures)
(February 1, 2024)

	FY24 Budget Revenue	FY24 Actual Revenue	% Budget Revenue	FY24 Budget Expenditures	FY24 Actual Expenditures	% Budget Expenditures
Food Services	2,300,000.00	2,431,789.86	105.73%	(2,852,264.00)	(1,526,385.22)	53.51%
Laker Cafe	-	161.65	0.00%	(1,200.00)	(668.94)	55.75%
Snack Bar-Galley	650,000.00	291,479.97	44.84%	(174,900.00)	(77,575.57)	44.35%
Library Grab n' Go	300.00		0.00%	0.00	(19.50)	
Snack Shack-Norris	120,000.00	84,475.57	70.40%	(95,900.00)	(53,198.01)	55.47%
Catering & Bar Operations	300,000.00	253,525.92	84.51%	(353,500.00)	(215,100.80)	60.85%
Walker Cisler Center	32,000.00	19,361.08	60.50%	(270,268.75)	(132,880.50)	49.17%
WCC Guest Rooms	5,000.00	8,730.00	174.60%	(1,000.00)		0.00%
ID Cards	1,500.00	620.00	41.33%	(200.00)		0.00%
	3,408,800.00	3,090,144.05	90.65%	(3,749,232.75)	(2,005,828.54)	53.50%

Balance (End-of-Year)	(340,432.75)
Balance (Current)	1,084,315.51

Table 7: Athletics Fund Summary

The following table provides information on the Board approved FY24 plan for Athletics by showing the unit’s fund balance at the beginning of FY24 (or end-of-year for the previous fiscal year), the budgeted revenue, the budgeted transfers, the budgeted, and the end-of-year fund balance. The Athletics fund balance was expected to decrease by \$933,499 in FY24.

FY24 Performance Plan					
FY23 EOY Fund Balance	FY24 Budget Revenue	FY24 Budget Transfers	FY24 Budget Expenditures	FY24 Budget Gain/(Loss)	FY24 EOY Fund Balance
(995,054.28)	689,100.00	1,638,607.00	(3,261,205.96)	(933,498.96)	(1,928,553.24)

Table 8: Athletics Detail (Revenue & Expenditures)
(February 1, 2024)

	FY24 Budget Revenue	FY24 Actual Revenue	% Budget Revenue	FY24 Budget Expenditures	FY24 Actual Expenditures	% Budget Expenditures
Athletic Administration	155,000.00	128,750.00	83.06%	(527,410.05)	(364,925.99)	69.19%
Sports Information				(74,600.01)	(100,099.93)	134.18%
Athletic Trainer				(118,645.00)	(45,757.78)	38.57%
Mens Hockey	437,700.00	191,018.75	43.64%	(1,100,849.96)	(685,266.70)	62.25%
Mens Basketball	34,500.00	17,731.00	51.39%	(364,194.92)	(187,334.68)	51.44%
Mens Tennis				(50,801.01)	(26,165.19)	51.51%
Mens Golf	1,600.00		0.00%	(39,754.00)	(27,762.16)	69.83%
Mens Junior Varsity Basketball				(2,249.92)	(7,255.00)	322.46%
Mens Swimming & Diving					(659.97)	
Womens Volleyball	16,000.00	11,567.00	72.29%	(136,275.13)	(111,423.12)	81.76%
Womens Basketball	35,700.00	17,149.98	48.04%	(283,595.01)	(128,609.17)	45.35%
Womens Tennis				(50,800.99)	(24,716.14)	48.65%
Womens Golf	600.00		0.00%	(39,754.00)	(21,433.53)	53.92%
Womens Junior Varsity Basketball				(2,249.92)	(7,506.30)	333.63%
Womens Swimming & Diving					(659.98)	
Cross Country				(218,521.00)	(50,396.69)	23.06%
Track-Field	8,000.00	775.98		(251,505.04)	(42,334.01)	16.83%
	689,100.00	366,992.71	53.26%	(3,261,205.96)	(1,832,306.34)	56.18%
Transfers				1,638,607.00	800,000.00	48.82%
Balance (End-of-Year)				(933,498.96)		
Balance (Current)					(665,313.63)	

Table 9: Institutional Cash
(December 31, 2023)

Institutional and Component Unit cash holdings as of December 31, 2023.

	31-Jul	31-Aug	30-Sep	31-Oct	30-Nov	31-Dec
Cash at CSB	5,081,232	9,241,548	5,298,741	4,243,114	4,858,296	5,921,226
Cash at Huntington	1,825,140	1,830,472	1,835,658	1,841,032	1,846,247	1,851,652
Cash at Nicolet	267,245	267,805	268,331	268,912	269,458	269,987
CD at Soo Co-op	278,230	279,092	279,957	280,797	281,668	282,513
CD at Old Mission (FourFront)	271,598	271,690	271,782	271,872	271,964	272,053
LSSU Investments at Schwab	4,536,925	4,532,262	4,475,357	5,403,191	5,426,926	9,456,118
Foundation Cash invest at Schwab	(1,595,283)	(1,595,283)	(1,595,283)	(1,595,283)	(1,595,283)	(1,595,283)
Foundation Cash for CFRE	56,644	56,644	81,644	81,644	81,644	86,644
Foundation Unrestricted Cash	(246,305)	(246,305)	(246,355)	(249,588)	(249,588)	(249,588)
LSSU Cash at GovMIC	1,613,048	1,620,509	3,630,507	3,647,449	2,661,419	2,673,896
LSSU Cash at Schwab	701,193	701,460	701,728	103,191	113,651	103,690
Treasury Bill at Huntington	1,507,055	1,513,932	1,520,805	1,527,609	1,534,409	1,540,899
Total	14,296,723	18,473,827	16,522,873	15,823,940	15,500,811	20,613,807

Suggested Actions/Motions:

None



Finance Dashboards
February 16, 2024

Agenda Item #2: FY24 Fund Balance Summary Dashboards

- Information
 Action
 Discussion

Purpose:

The purpose of this item is to provide an overview of the University’s financials by summarizing the fund balances of the major fund areas of the University. Six years of history and the current year-to-date values are provided. Some discussion is provided for each major fund.

Background:

During the July 2023 Board meeting, a broader presentation of the financials was requested by the Board. This agenda item provides that broader view. All LSSU fund areas are discussed and where appropriate, financial summaries are provided. All dashboard data was acquired on January 29, 2024.

Information:

General Funds (1xxx):

The General Fund contains Fund 1000 (commonly referred to as the General Fund (GF)) and 137 other funds (1001 – 1Z99), commonly referred to as Professional Development (PD) funds. Fund 1000 (the GF) is the University’s main operating fund.

	2018	2019	2020	2021	2022	2023	2024
Fund 1000 (General Fund)	(927,654.44)	(1,504,849.18)	(3,390,975.11)	14,494.84	27,702.54	(187,930.24)	5,791,379.86
Funds 1001 - 1Z99	336,151.13	349,906.68	418,112.75	579,291.27	649,786.34	618,243.43	656,156.13
	(591,503.31)	(1,154,942.50)	(2,972,862.36)	593,786.11	677,488.88	430,313.19	6,447,535.99

Designated Funds (15xxxx):

There are 62 active Designated Funds. These funds were created for specific (designated/restricted) purposes. About 25 hold funds that have been transferred in from the Foundation for a designated purpose. The largest fund in the group is the Charter School 3% fund with about \$2.5M in annual activity. There are 6 funds with balances over \$50,000. Three funds are designated as unrestricted and are broken out in the following table.

	2018	2019	2020	2021	2022	2023	2024
Designated Funds	1,103,113.66	1,179,851.47	1,332,964.57	1,101,563.08	957,303.40	561,174.92	637,869.14
Unrestricted Funds	447,156.06	474,165.76	508,281.64	352,367.89	1,306,529.01	575,614.88	(90,963.67)
	1,550,269.72	1,654,017.23	1,841,246.21	1,453,930.97	2,263,832.41	1,136,789.80	546,905.47

External Funds (2xxxx & 2xxxxx):

The External Funds are comprised of grants and the expendable amounts of the Scholarships. There are over 300 funds in this grouping. No dashboard will be presented.

Auxiliary Funds (3xxx):

There are 57 active Auxiliary Funds; grouped by functional area.

	2018	2019	2020	2021	2022	2023	2024
Housing (31xx)	436,050.28	430,359.07	595,344.72	298,235.64	384,384.93	497,074.40	2,923,237.91
Cisler Operations (32xx)	(1,831,256.64)	(2,025,130.56)	(1,956,014.00)	(1,447,443.32)	(752,184.38)	(992,284.15)	105,840.80
Health Care Center (36xx)	105,015.07	2,107.84	(111,819.55)	(105,110.67)	73,389.42	(32,077.66)	121,337.24
Athletics (37xx)	(293,156.10)	(381,733.09)	(385,423.00)	(47,753.17)	(240,867.61)	(1,005,126.54)	(2,299,594.57)
Student Government (38xx)	155,571.54	185,668.65	244,012.82	324,218.09	178,976.60	152,243.58	236,621.14
Club Sports (39xx)	5,339.59	4,960.02	4,387.84	3,973.58	15,660.84	96,252.26	54,926.85
Other Auxiliary	1,190,790.11	1,201,471.14	1,126,148.65	930,488.01	1,364,109.94	1,172,676.01	1,198,561.18
	(231,646.15)	(582,296.93)	(483,362.52)	(43,391.84)	1,023,469.74	(111,242.10)	2,340,930.55

Loan Funds (4xx & 4xxx):

Loan Funds contain funding for students. There are about 10 loans available. Loan Funds are not directly utilized by LSSU. No dashboard will be presented.

LSSU Endowment (6xxxx):

The 6xxxx funds hold 62 endowments held by LSSU. The endowments were set up before the LSSU Foundation existed. There is no active fund raising occurring within this fund group. For the most part, these funds are utilized for student scholarships. Unrestricted funds are shown separately.

	2018	2019	2020	2021	2022	2023	2024
Unrestricted	237,207.51	251,850.66	279,809.22	323,682.98	344,613.24	344,867.21	324,048.51
Restricted	11,777,199.23	11,995,533.38	11,776,179.52	15,143,064.60	12,198,104.62	13,393,831.13	12,921,084.86
	12,014,406.74	12,247,384.04	12,055,988.74	15,466,747.58	12,542,717.86	13,738,698.34	13,245,133.37

Reserve Funds (7xx):

The Reserve Funds were historically created to hold funding for LSSU when it was self-insured. While self-insured, there was a need to hold funds for claims and deductibles; sometimes as high as \$500,000 per claim. Now that LSSU is fully insured for health insurance and worker compensation, the need to hold larger fund balances has diminished.

The largest volume of activity has historically been in the health insurance reserve fund. LSSU and employees pay into the fund, and payments to carriers are made from the fund.

Currently, the MUSIC fund is holding insurance claims from the CAS fire. Given LSSU's \$50,000 deductible, this fund is expected to decline by \$50,000 by year-end. As of this writing, it is holding about \$1.4M in unpaid claims, hence the large fund balance.

Current plans are to end FY24 with a fund balance slightly less than FY23.

	2018	2019	2020	2021	2022	2023	2024
MUSIC-Insurance Reserve	251,347.48	251,347.48	251,347.48	251,347.48	251,347.48	251,347.48	1,692,996.94
Workers Comp	1,918,606.44	1,976,172.18	2,049,664.91	2,098,415.17	584,456.97	572,558.28	572,205.05
Unemployment Comp	209,963.02	276,925.87	325,870.96	389,671.18	426,304.79	449,466.19	464,126.15
Empl Tuition Waiver-Rebate							(59,018.80)
Health Insurance Res	1,434,446.47	1,610,730.94	1,458,091.37	1,612,407.83	560,357.54	637,083.51	334,803.99
	3,814,363.41	4,115,176.47	4,084,974.72	4,351,841.66	1,822,466.78	1,910,455.46	3,005,113.33

Agency Funds (8xxx):

There are about 50 agency funds. These are generally a combination of LSSU-based or LSSU-connected entities that have funds at LSSU; where the funds are intended for LSSU's use.

Examples of agency funds are scholarships and University clubs. These funds are also used as clearing areas for LSSU benefits. No dashboards will be presented.

Foundation Endowments (8xxxxx):

There are about 480 active funds in this area, including six unrestricted, operational funds. All endowed funds are broken into two areas: the endowed portion and an expendable portion. Non-endowed funds are just listed as expendable.

	2018	2019	2020	2021	2022	2023	2024
Unrestricted	841,564.44	1,549,802.25	1,500,611.39	494,839.06	387,604.55	417,862.96	224,776.98
Restricted	16,619,937.66	16,874,942.73	17,065,324.72	19,822,076.82	22,175,412.78	23,616,571.11	23,356,021.06
	17,461,502.10	18,424,744.98	18,565,936.11	20,316,915.88	22,563,017.33	24,034,434.07	23,580,798.04

Plant Funds (9xxx):

Plant Funds are comprised of funds that can be used to maintain or improve the campus infrastructure as well as funds that are used for debt-service. Debt-service funds have been omitted from this discussion. Occasionally, grant funds may reside here if there is a significant component of infrastructure development. Those grant funds are not shown here.

	2018	2019	2020	2021	2022	2023	2024
Marine Laker Collect	199.31	199.31	199.31	199.31	199.31	199.31	199.31
Other Norris Project	3,333.47	106,399.12	3,233.47	3,233.47	0.00	0.00	0.00
Norris Maintenance	2,474.00	0.00	3,528.50	3,528.50	3,528.50	3,528.50	3,528.50
Capital Reserve	12,397.90	113,696.56	161,252.74	344,666.98	580,671.90	759,181.72	521,118.85
Renovation-Ada Project	15,318.00	15,318.00	15,318.00	15,318.00	15,318.00	11,817.05	11,817.05
Norris Gem	0.00	0.00	0.00	0.00	0.00	0.00	138,514.00
Auxiliary R-R	632,062.05	290,735.30	66,133.77	245,378.25	501,260.61	480,246.20	(272,413.51)
Housing Furnishings	164,549.77	78,374.43	58,610.74	70,026.55	89,072.03	132,250.06	(74,215.82)
Telephone Reserve	84,327.56	84,327.56	84,327.56	84,327.56	84,327.56	84,327.56	84,327.56
Parking Reserve	267,923.96	230,248.96	130,248.96	61,377.96	111,377.96	136,535.73	124,393.73
Cooper Gym Floor Replacement-Norris	0.00	0.00	0.00	0.00	42,520.08	42,520.08	42,520.08
CFRE Construction-Non-State Reimb	0.00	0.00	10.89	(38,716.53)	39,783.26	0.00	(128,865.00)
Campus Expansion	(51,160.00)	(49,760.00)	(46,360.00)	99,123.90	102,623.90	106,023.90	106,023.90
CFRE - State Project	0.00	11,367.41	1,116,604.21	(955,084.83)	(217,250.65)	(25,000.00)	(24,159.50)
ARL Htchery Renovations 2018	430,549.50	430,549.50	430,549.50	428,619.79	399,144.48	399,144.48	385,940.48
	1,561,975.52	1,311,456.15	2,023,657.65	361,998.91	1,752,576.94	2,130,774.59	918,729.63

Overall Operational Fund Summary:

The following funds are considered the core operational areas of LSSU.

	2018	2019	2020	2021	2022	2023	2024
General Fund (1000)	(927,654.44)	(1,504,849.18)	(3,390,975.11)	14,494.84	27,702.54	(187,930.24)	5,791,379.86
General Fund (1xxx)	336,151.13	349,906.68	418,112.75	579,291.27	649,786.34	618,243.43	656,156.13
Auxiliary Funds	(231,646.15)	(582,296.93)	(483,362.52)	(43,391.84)	1,023,469.74	(111,242.10)	2,340,930.55
Designated Funds	1,550,269.72	1,654,017.23	1,841,246.21	1,453,930.97	2,263,832.41	1,136,789.80	546,905.47
Reserve Funds	3,814,363.41	4,115,176.47	4,084,974.72	4,351,841.66	1,822,466.78	1,910,455.46	3,005,113.33
Plant Funds	1,561,975.52	1,311,456.15	2,023,657.65	361,998.91	1,752,576.94	2,130,774.59	918,729.63
	6,103,459.19	5,343,410.42	4,493,653.70	6,718,165.81	7,539,834.75	5,497,090.94	13,259,214.97

Finance Report
February 16, 2024**Agenda Item #3: Review of FY24 Financials**

Information Action Discussion

Purpose:

The purpose of this item is to provide timely and accurate information on the General and Auxiliary funds, as well as other significant financial events.

Background:

The Board approved the General Fund (GF) budget at the November 2023 Board meeting. Auxiliary Fund budgets were also approved at the November 2023 Board meeting.

FY24 General Fund Report (Tables 1 and 2):

For FY24, the Board approved a GF budget that would increase the GF deficit from \$187,930 to \$1,121,422; a loss of \$933,492. The GF performance plan is shown in Table 1.

Table 2 shows GF revenues of \$28.6M. Revenues are at 77% of budget which is reasonable for this time of year. Tuition and fees revenue is at 100% of budget, but de-registration has not yet occurred. There are no concerns with the revenue estimate.

Expenditures are at 62.4% of budget; 58% of the way through the year. Salary expenditures are higher than desired. Scholarship expenditures are \$450,000 over budget.

Some savings in supply and utility expenditures may help offset the overages noted above if they continue at their current level of spending.

FY24 Housing Report (Tables 3 and 4):

Table 3 shows the FY24 plan for Housing. The Board approved a budget that would reduce the fund balance from \$497,000 to \$475,000 by year-end.

Table 4 shows year-to-date (YTD) revenues and expenditures. Revenues are at 100% of budget.

Expenditures are at 58% of budget, 58% of the way through the year.

There are no concerns at this time with Housing revenues or expenditures.

FY24 Cisler Operations Report (Tables 5 and 6):

Table 5 shows the FY24 plan for Cisler Operations. The Board approved a budget that would increase the deficit from \$992,000 to a deficit of 1.3M by year-end.

Table 6 shows year-to-date (YTD) revenues and expenditures. Revenues are at 91% of budget.

Expenditures are at 54% of budget, 58% of the way through the year.

There are concerns:

- ✓ Due to the movement of revenue between Food Services and the Galley, the sum of these two entities should be close to 100%. Combined, they are at 92%, or projected to be short about \$200,000 at year-end.
- ✓ Additional revenue from the remaining areas is limited by the Sodexo contract.
 - 10% for concessions
 - Liquor sales for catering
- ✓ \$3M was budgeted for contractual services. \$1.65M has been expended.

FY24 Athletics Report (Tables 7 and 8):

Table 7 shows the FY24 plan for Athletics. The Board approved a budget that would increase the deficit from \$995,054 to a deficit of 1.93M by year-end.

Table 8 shows year-to-date (YTD) revenues and expenditures. Revenues are at 53% of budget.

Expenditures are at 56% of budget, 58% of the way through the year.

There are concerns:

- ✓ Athletics has had a year-end deficit every year since at least 2005. The deficit was \$764,000 in 2007 and generally decreased every year to \$235,000 in 2021.
- ✓ The deficit has jumped to almost \$1M in just two years and is projected to be close to \$2M at year-end.
- ✓ GF support was increased from \$1.4M to \$1.6M over the last two years.

Cash Balances (Table 9):

LSSU and Foundation cash is comingled in some cash funds. Since some of the Foundation cash is designated as unrestricted, it has been broken out.

The overall balance has increased about \$4M since October. Cash generally remains steady over that time period. This increase is due to about \$4.5M in insurance payments for the CAS fire that were not disbursed at the time of this writing. Subtracting those funds, then the balance is about 500,000 less than this time last year.

Please note that the cash report includes restricted and unrestricted funds. Only unrestricted funds can be used for the day-to-day operation of LSSU, therefore not all these funds are available for typical operation. Additionally, a positive fund balance does not necessarily indicate an availability of cash. In other words, the General Fund and Auxiliary Fund only have a small claim to this cash. It generally belongs to other funds.

Fund Balance Dashboard Notes:

- General Fund: The large balance is due to spring tuition and fee payments.
- Designated Funds: A large deficit in one of the fund is due to an accounting error which has been reported and will be corrected.
- Auxiliary Funds: The large balance in Housing is due to spring housing revenue collected. The large deficit in Athletics is actually about \$800,000 less than what is showing due to the timing of transfers (the actual deficit is closer to \$1.5M).
- Reserve Funds: These are overstated by about \$1.4M due to insurance payments, related to the CAS fire, which have not yet been disbursed to contractors.
- Plant Funds: The overall fund balance remains about \$1M less than FY23, due to the large number of expenditures initiated in F23 that actually occurred in FY24. This was expected and discussed at previous Board meetings.
- Overall Summary: There are sufficient fund balances recorded at this time for FY24. Given the approved budgets and known expenditures/trends, projected year-end fund balances have been provided below.

Note: A positive fund balance does not necessarily correlate to an equal amount of cash. Generally cash is less than the fund balance.

Fund Summary January 29, 2024

	Fund Balance Year-End Estimates		
	YTD	Budget	Year-End
	2024	2024	2024
General Fund (1000)	5,791,379.86	(933,492.00)	(1,121,422.24)
General Fund (1xxx)	656,156.13	(25,000.00)	593,243.43
Auxiliary Funds	2,340,930.55	(1,295,920.71)	(1,407,162.81)
Designated Funds	546,905.47	(150,000.00)	986,789.80
Reserve Funds	3,005,113.33	(50,000.00)	1,860,455.46
Plant Funds	918,729.63	0.00	2,130,774.59
	13,259,214.97	(2,454,412.71)	3,042,678.23

Other Financial Events:

LSSU Opens Canadian Bank Account:

In December of 2023 LSSU opened a Canadian dollar bank account with BMO Harris Bank. It was determined that it would be in the best interest of the University to establish a Canadian dollar bank account once we initiated a multi-partner research initiative with the Minister of Natural Resources Canada. The total research award is in excess of \$3 million Canadian dollars. The decision to open a Canadian dollar bank account was made in order to not lose close to \$1 million in currency exchange. Opening the account will allow LSSU to

manage the research funds and process sub-awards in Canadian currency so that LSSU does not have any exchange losses as part of the research project.

The other exciting benefit to opening a Canadian dollar account is that LSSU can now accept tuition payments in Canadian currency without experiencing any exchange fluctuations. The hope is to continue to focus on recruiting Canadian students by accepting tuition payments in Canadian currency. There are still a few details to work through but the goal is to be able to accept Canadian tuition payments beginning in the fall of 2024.

FY23 Audit is Complete:

The FY23 Annual Financial Report (the audit) is complete. Copies are available online. <https://www.lssu.edu/business-operations/financial-statements/>

LSSU also submitted its Annual Comprehensive Financial Report (ACFR) to the State of Michigan. The only audit component left to complete is the Uniform Guidance (aka: A-133, Single Audit, Financial Aid Audit, or Schedule of Expenditures of Federal Awards - SEFA). This is near completion.

FY23 Higher Learning Commission (HLC) – Composite Financial Index (CFI) :

With the audit complete, LSSU reviewed financial data to determine the HLC, CFI. The CFI is a component of data collected annually by the HLC. This data is a measure of financial and non-financial indicators used by the HLC to “identify institutions that may be at risk of not meeting components of the Criteria for Accreditation or Assumed Practices”.

The CFI is expected to be, minimally, greater than 1.0 when measured at the end of a fiscal year. For FY22, LSSU’s CFI was 2.29. The CFI increased to 3.93 for FY23. A detailed review of the CFI will be presented at the next Board meeting.

Suggested Actions/Motions:

No action required.

Finance Report
February 16, 2024

Agenda Item #4: Acceptance of the FY23 Annual Financial Report (Audit)

Information Action Discussion

Purpose:

The purpose is to request acceptance and approval of the Auditor’s Report to the Board and the FY23 Annual Financial Report.

Background:

LSSU has a contractual relationship with Andrews, Hooper, Palvik PLC (AHP) to conduct auditing services which include:

- a. Annual Report:**
The audit included all procedures considered necessary to perform the audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, and to issue their opinion thereon.
- b. An audit in accordance with the Uniform Grant Guidance and Government Auditing Standards:**
The audit included procedures for testing requirements related to major federal award programs, which also included auditing and reporting requirements related to the financial statements.
- c. State of Michigan Statements and Notes:**
Procedures as required by the State of Michigan related to the inclusion of Lake Superior State University’s audited financial statements in the State’s annual comprehensive financial report.

Information:

Representing AHP, on Thursday, February 15, 2023 was Stephanie M. Cleaver, CPA and Partner. Ms. Cleaver presented the Auditor’s Report to the Board and the “Annual Financial Report for Fiscal Years Ended June 30, 2023 and 2022”.

The Board had the opportunity to meet with the auditor and ask any questions regarding the finances of LSSU. The FY23 financial audit is complete, and a copy of the report has been provided to the Board as a separate attachment.

The result of the review by AHP is an unqualified opinion. AHP issued the following statement within the Report.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of Lake Superior State University and its discretely presented component unit, Lake Superior State University Foundation, as of June 30, 2023 and 2022, and the respective changes in financial position and cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Suggested Actions/Motions:

The President recommends that the Board accept and approve both, the Auditor's Report to the Board, and the Lake Superior State University, Annual Financial Report for Fiscal Years Ended June 30, 2023 and 2022.

Finance Report February 16, 2024

Agenda Item #5: Conveyance of Property to LSSU

 Information

 Action

 Discussion

Purpose:

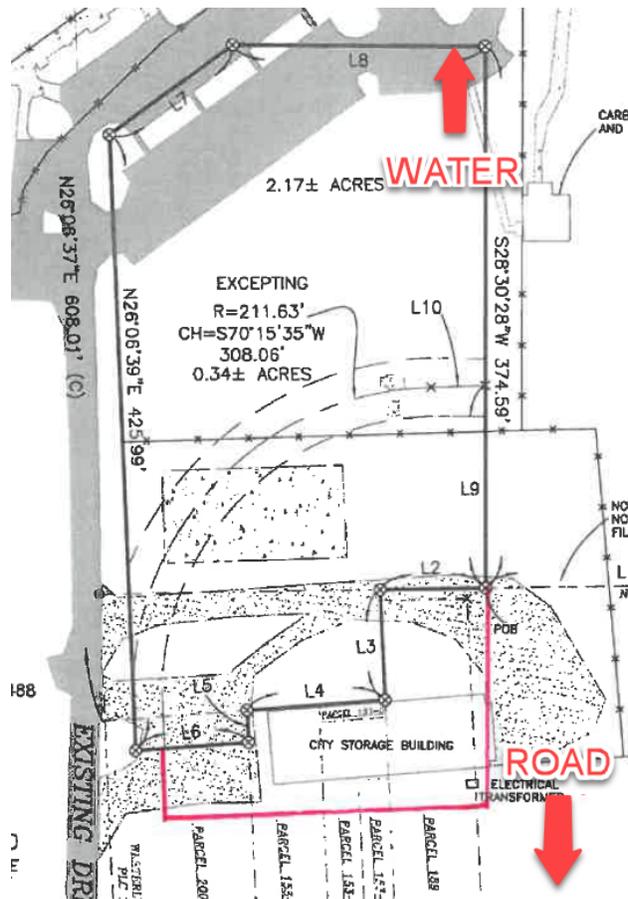
The purpose of this item is to authorize the conveyance of a land parcel from the city of Sault Ste Marie to LSSU to support expansion of research activities at the Barch Center for Freshwater Research and Education (CFRE).

Background:

CFRE was recently awarded \$2.8 million in research funding from Natural Resources Canada to support research on oil spills in freshwater. As part of this research, CFRE needs to construct approximately 20 outdoor experimental mesocosms (tanks) to simulate oil spills in coastal wetlands. There is currently not enough open land adjacent to the Richard and Theresa Barch Center for Freshwater Research and Education to accommodate the construction of this facility. Dr. Ashley Moerke, Executive Director of CFRE and Dean of CoGLEE, has been working with the city of Sault Ste. Marie to obtain a parcel adjacent to Barch CFRE to support this research. Dr. Moerke presented to the City of Sault Sainte Marie City Commission on October 2 and the Commission voted unanimously to have LSSU move forward to finalize the land transfer at no cost. Since then, LSSU had an official survey (Appendix A) conducted, and the City Commission voted to approve the transfer on February 5, 2024.

Information:

The parcel requested is shown in the supplemental documentation (Appendix A). It squares off the southern boundary of the LSSU CFRE land parcel and extends it approximately 53' on the south-west corner and 147' on the south-east corner, towards Portage Ave. The parcel does have a city water main line and LSSU is not allowed to build permanent structures within 8' of the line. The image, at right, shows the new parcel and its association with the existing parcel.



Suggested Action/Motion:

The President recommends acceptance of the land conveyance from the City of Sault Sainte Marie to LSSU for no fee to support research expansion at the Barch CFRE facility. It is also recommended that the Board appoint the President and/or the CFO to act on behalf of the Board to execute any necessary documents to finalize the conveyance.

Finance Report
February 16, 2024

Agenda Item #6: Property Easement

Information Action Discussion

Purpose:

The purpose is to secure Board approval to execute an easement agreement (Appendix B) with the City of Sault Ste Marie (City/GRANTEE) for the purpose of constructing, replacing, repairing, and maintaining a public roadway and public utilities.

Background:

The city has secured funding for improving the I-500 track, adjacent areas, and the access road to the track. That access road is on property owned by LSSU. In the early 1990's LSSU did grant an Easement to the City for some utility work. That easement was a 20 foot easement, parallel to, and within, the currently requested easement. In order for the City to improve the road, a larger, 60 foot, easement is needed (Appendix C).

Information:

The agreement states:

For the sum of one dollar (\$1.00), the receipt of which is hereby acknowledged, LSSU does hereby grant, warrant, and convey to the GRANTEE a permanent easement over and across the parent parcel lying within the City of Sault Ste Marie, County of Chippewa, State of Michigan, and more particularly described as

The North 60 Feet of the East 1830 of the S 1/2 of the NE 1/4 Section 12, Township 47 North, Range 1 East, City of Sault Ste. Marie, Chippewa County Michigan.

Said easement shall be for the purpose of constructing, replacing, repairing, and maintaining a public roadway and public utilities.

Both entities have access to the easement for necessary activity and each entity will restore the easement to its prior condition if repair work is conducted within the easement. Upon completion of the constructing, replacing, and repairing, the City/GRANTEE will maintain the roadway and LSSU will maintain the adjacent property.

Suggested Actions/Motions:

The President recommends that the Board approve the easement agreement as presented and that the Board appoint the President and/or the CFO to act on behalf of the Board to execute the agreement and any other documents associated with the easement.



Finance Report
February 16, 2024

Agenda Item #7: Annual Review of Investments

Information Action Discussion

Purpose:

The purpose is to provide an update of funds held by the Foundation (Foundation Funds) and funds traditionally held by LSSU (Endowment Funds).

Background:

All investments held by LSSU have done well when compared to almost any metric. This data has been presented to the Board annually by the Foundation and by the CFO. Foundation funds have grown substantially over the years due to market growth and active solicitation of new funds for the Foundation’s Endowments. Since the Foundation was formed, there has been no active solicitation of new funds for the LSSU Endowments; all growth has been due to market performance. A portion of each endowment is captured yearly, based on a calculated 4.5% of a 20-quarter rolling average. The funds are used to provide student scholarships. Growth must surpass the annual scholarship awards; over the long term.

Information/Discussion:

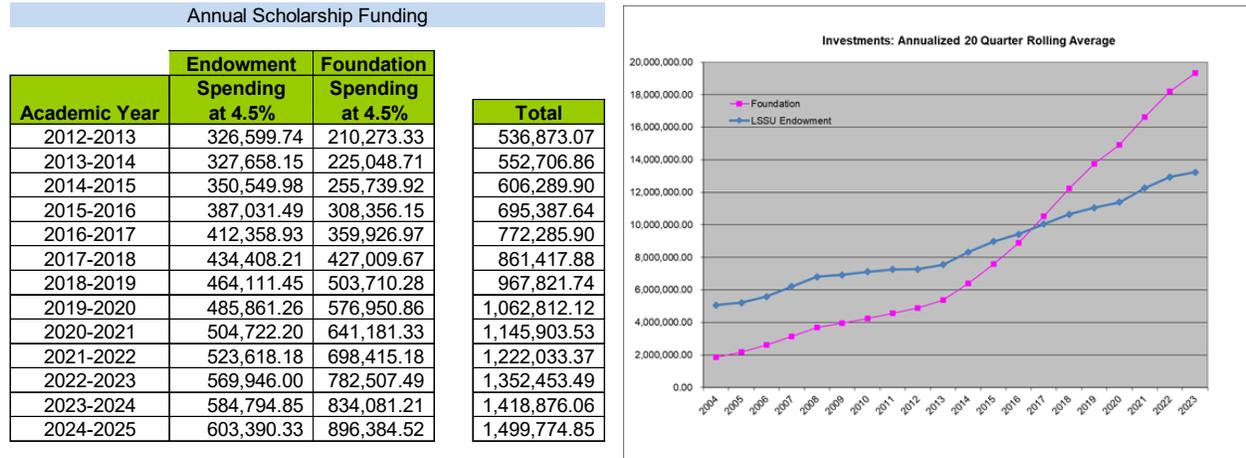
The following table shows the calendar year-end LSSU Endowment and Foundation fund balances. Scholarship amounts have grown from about \$700k to \$1.5M over the last ten years.

December 31	Endowment Balance	Foundation Balance	Total Investments	Total Scholarships
2011	7,727,095	5,620,272	13,347,367	536,873
2012	8,348,015	6,571,059	14,919,074	552,707
2013	9,928,973	8,038,162	17,967,135	606,290
2014	10,436,070	10,875,808	21,311,878	695,388
2015	10,011,816	10,711,845	20,723,661	772,286
2016	10,710,830	13,488,708	24,199,538	861,418
2017	12,141,023	15,640,948	27,781,971	967,822
2018	10,921,137	14,589,856	25,510,993	1,062,812
2019	12,901,491	17,744,494	30,645,985	1,145,904
2020	14,068,916	20,088,218	34,157,134	1,222,033
2021	16,333,419	24,336,982	40,670,401	1,352,453
2022	12,951,072	20,509,650	33,460,722	1,418,876
2023	14,551,091	23,714,289	38,265,380	1,499,775

The actual value of the investments are not used to determine the scholarship draw. A 20-quarter rolling average is used. Averaging the last 20 quarters helps to smooth out large fluctuation in the investments and provides a more consistent draw from year to year. The entire process is governed by the Foundation’s Investment Policy and the Board of Trustees Investment Policy.

The table below left, shows the resulting annual scholarships draws by fiscal year. Draws occur mid-year for the upcoming fiscal year. The calculated draws that occurred on December 31, 2023 (FY24) will be used in Fiscal Year 25 (FY25).

The table below right provides an annualized view of the 20-quarter rolling average for each of the endowments from 2004 to 2023.



The 4.5% that is drawn each year is a result of the Investment Policies. Since 4.5% is drawn from the funds each year, it’s important that the return on the investments grow by more than 4.5% year over year. Changes to the draw percentage can be recommended to the Board via the Board’s Finance Committee.

The following tables show the annual growth rates for the last twelve years. Returns have been sufficient to fund the 4.5% draw and allow for growth of the base funds.

Note: 2023 rates are estimated. Rates are from the Annual NACUBO-TIAA Study of Endowments with LSSU/Foundation data added by the Fund Evaluation Group (FEG).

The 2022 reports are attached as Appendix D.

LSSU Endowments:

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
15.9%	22.2%	5.1%	-1.8%	9.8%	16.5%	-7.0%	21.8%	17.0%	13.5%	13.5%	10.1%

Foundation Endowments:

2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
15.6%	20.0%	5.0%	-1.6%	8.2%	16.2%	-6.7%	22.0%	16.4%	13.8%	13.8%	10.7%

Suggested Actions/Motions:

No action required.

Finance Report
February 16, 2024

Agenda Item #8: Facilities Report

Information Action Discussion

Purpose:

The purpose of this item is to provide an update on activities related to campus wide facilities. Topics will typically include major repairs and renovations, future infrastructure needs and plans, and capital outlay project updates.

Facility Accomplishments and Activities:

A number of items have been accomplished, or are underway, since the last Board meeting. These include:

- ✓ Working on upgrades to Men's and Women's Basketball Locker rooms
- ✓ Installed new fume hoods in Crawford Hall
- ✓ The Recycle Project is moving along with quotes and updates
- ✓ Completed Metasys training for LSSU and IT personnel
- ✓ Installed a new Art Center compressor
- ✓ Installed a new VFD into compressor #2 in Norris Rink
- ✓ Received first rebates from DTE for steam trap replacements
- ✓ Scheduled upgrades for steam plant condensate pumps to be installed
- ✓ AC backup units installed in the IT server room
- ✓ Ordered a new control system for Boiler System

IT Accomplishments and Activities:

- ✓ Rebuilt the server that controls access to network files. This new server is a fully redundant, 2-server cluster, ensuring continued access in the event of failures or needed security updates. Even though files have both on-site and off-site backups, access to these files on the previous server would become unavailable in the event of failure or maintenance.
- ✓ Increased timeout sessions on Ethos to 4 hours to reduce interruptions for users.
- ✓ Increased Database storage from 1 TB to 2 TB.
- ✓ Increased security standards for multiple modules within Banner.
- ✓ Addressed some gaps in wireless coverage within academic buildings, resolving discrepancies between the blueprints and current room occupancy.
- ✓ Working with Public Safety and HR to help administrate C-Cure servers. Partitioned CFRE so they will be able to lock and unlock their doors. Setting up training to ensure all appropriate people have access and knowledge to utilize the system.

IT continues to work with staff from all areas of the campus to complete multiple automation projects that will improve work efficiency and data accuracy.

Suggested Actions/Motions:

No action required.

Finance Report
February 16, 2024

Agenda Item #9: Contributions to the Strategic Plan

Information Action Discussion

Purpose:

The purpose of this item is to report on selected activities related to the 2020-2025 LSSU Strategic Plan.

Background:

The LSSU Board of Trustees approved the 2020-2025 LSSU Strategic Plan at a Special Board Meeting on April 24th, 2020. The plan contains initiatives which are to be reported on at each Board meeting. Items reported here have been assigned to the CFO. In some cases, the President has denoted other SMT members to support the CFO in achieving the outcome. Supporting members are denoted where appropriate.

Information:

Items in the Strategic Plan were also assigned priorities (1-4) with 1 being the highest priority. Initiatives are shown/grouped by priority. Only activities which were not previously reported are shown here (shown in blue). Items shown in green are considered complete. Lauren Pierce keeps a record of all reported activities.

Priority 1:

3.1.3 Develop a process for review/assessment that ensures expenditures are aligned with institutionally approved plans (e.g. LSSU Strategic Plan, LSSU Master Plan, Housing Master Plan, and Facilities Master Plan). (All SMT)

3.1.5 Ensure that LSSU exceeds 3.0 for two of the four financial health ratios for public institutions of higher education as determined by the National Association of College and University Business Officers.

2-2-2024
Achieved for FY23

3.1.6 Achieve unqualified annual audits for the institution.

2-2-2024
Achieved for FY23

3.2.11 Increase miscellaneous General Fund revenue (e.g. miscellaneous gifts, interest Income, Norris Center revenue, Arts Center revenue, and indirect costs). (All SMT)

2-2-2024

Sold low performing investments and reinvested for better returns.

- 3.3.7 Deliver training and tools to budget managers that will improve the budgeting process by increasing transparency, provide real-time access to budgets, and increase their understanding of the university budgeting process.

2-2-2024

Began using BudgetPak for FY24 budget entry in Auxiliary areas.

- 3.4.2 All units will annually report on plans/costs to automate processes in an effort to increase efficiencies and reduce costs. (Muller)

2-2-2024

Developed a plan to address audit deficiencies and begin automation for three areas within Business Operations.

- 3.4.3 Business plans will be developed for all institutional strategic initiatives prior to implementation.
- 3.4.5 Develop and utilize budgeting processes that integrate planning, innovation, and assessment and that allow multiyear planning, provide more effective data for decision-making, enhance cash-management strategies, and coordinate university and unit financial plans. (Muller)

2-2-2024

Began three-year budget planning process. Completed revenue estimates, and targets for salaries, supplies, and transfers.

- 3.4.6 Develop and implement an institutional deferred maintenance plan by 2021.

Priority 2:

- 5.2.3 Reduce overall energy consumption on campus.
- 5.2.4 Enact a campus-wide recycling initiative. (Beazley)
- 5.2.5 Analyze current practices and implement strategies to reduce and offset campus printing and paper consumption.

Priority 3:

- 3.4.1 Provide IT infrastructure, systems, and staffing through hiring and/or training to ensure that operational and instructional technology systems and staff can support innovation, communication, efficiency, and productivity.

- 3.4.4 Complete a new Campus Master Plan by 2025 that aligns priorities for new construction, facilities renovations, deferred maintenance, property acquisition, and space utilization.
- 5.2.2 Determine the feasibility of implementing green energies on campus, such as solar and wind energy.
- 5.3.5 Develop plans and implement sustainability initiatives for university-owned natural areas. (Muller)

Priority 4:

- 2.2.2 Enhance the physical and technological infrastructure that provides accessibility for all university members. (Bergel, Beazley)
- 3.3.3 Complete a staffing audit to ensure that unit staffing levels are appropriate. (Bergel)

2-2-2024
Began tracking all salary expenditures by ECLS, FUND, ORGN, etc. and providing bi-weekly reports to SMT on expenditures.
- 5.4.3 Establish a community organic garden and/or partner with the City of Sault Ste. Marie on composting and organic gardening. (Muller)
- 5.4.4 Participate in regional carbon offset initiatives.
- 5.4.5 Increase the number of planted trees throughout campus and university-owned natural areas.
- 5.4.6 Establish a campus apiary.
- 5.4.7 Develop a Campus Grounds Master Plan that includes associated habitat for pollinating bees.

Suggested Actions/Motions:

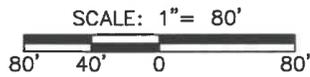
No action required.

Appendix A

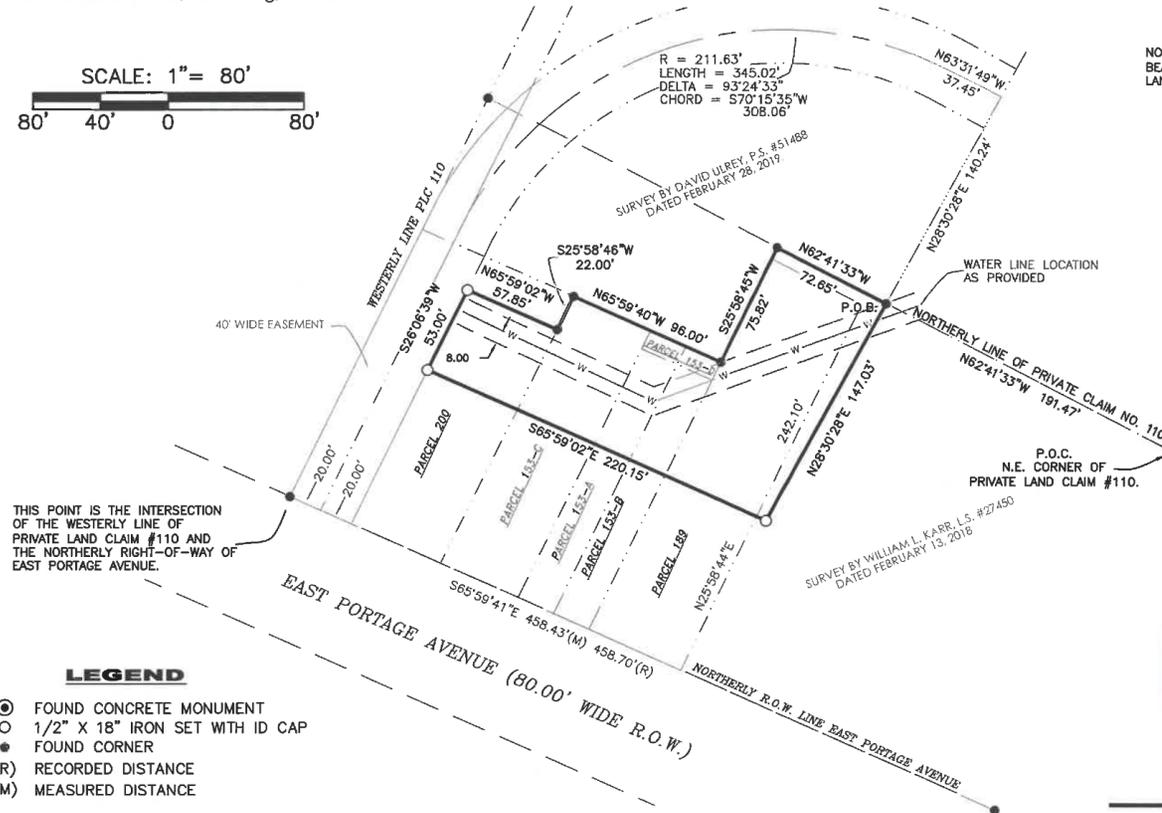
Survey – Conveyance of Property

CERTIFICATE OF SURVEY

Part of Private Land Claim 110 lying North of Portage Ave, City of Sault Ste. Marie, Chippewa County, Michigan more fully described as commencing at the Northeast Corner of Private Land Claim 110; thence N62°41'33"W along the Northerly line of Private Land Claim 110 a distance of 191.47 feet to the **POINT OF BEGINNING**; thence continuing N62°41'33"W along the North line of Private Land Claim 110 a distance of 72.65 feet; thence S25°58'45"W a distance of 75.82 feet; thence N65°59'40"W a distance of 96.00 feet; thence S25°58'46"W a distance of 22.00 feet; thence N65°59'02"W a distance of 57.85 feet; thence S26°06'39"W a distance of 53.00 feet; thence S65°59'02"E a distance of 220.15 feet; thence N28°30'28"E a distance of 147.03 feet to the **POINT OF BEGINNING**, containing, 0.47 acres



NOTE:
BEARINGS BASED ON MISPCS (NORTH ZONE).
LAND DIVISION SUBJECT TO CITY OF SSM APPROVAL.



LEGEND

- ⊙ FOUND CONCRETE MONUMENT
- 1/2" X 18" IRON SET WITH ID CAP
- FOUND CORNER
- (R) RECORDED DISTANCE
- (M) MEASURED DISTANCE



JEFFREY M. DAVIS, P.S. 4001046660

SCALE: 1" = 80'	DRAWN	COMPUTED	JMD	SHEET 1 OF 1	JOB 7342-03
SIDOCK GROUP INC. <small>ENGINEERS • ARCHITECTS • CONSULTANTS • SURVEYORS</small> <small>810 WASHINGTON STREET - SUITE 1</small> <small>SAULT STE. MARIE, MICHIGAN 49783</small> <small>PHONE (907) 832-3200</small> <small>FAX (907) 832-3220</small>					
SURVEY FOR: LSSU/ CITY OF S.S.M. DATE: JAN. 31, 2024					

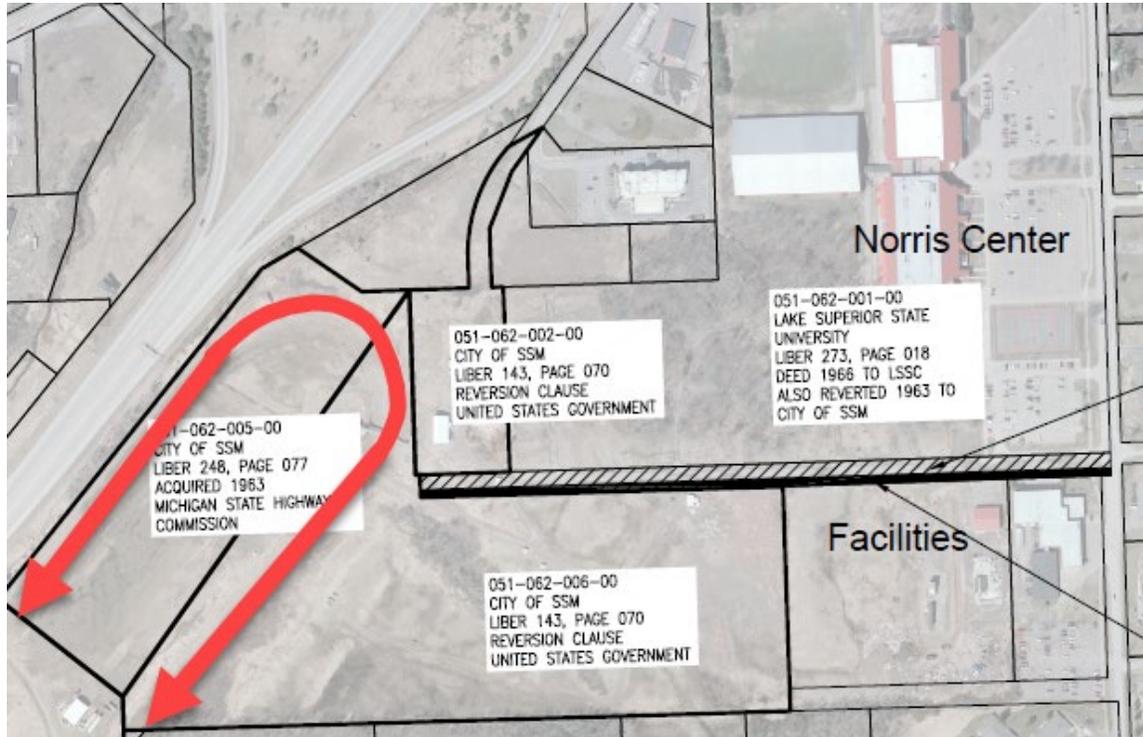
Appendix B
Proposed Easement Agreement

REDACTED

Appendix C

Site of Current and Proposed Easements

Current Easement is the solid line. Crosshatch is the proposed easement.
I-500 track shown in RED.



Appendix D

Study of Endowments – Foundation Endowment

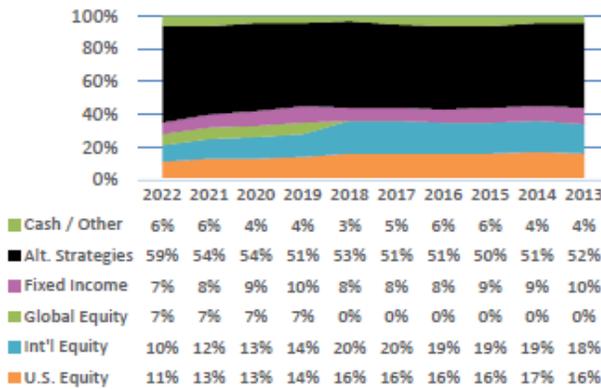


2022 NACUBO-TIAA STUDY OF ENDOWMENTS

ASSET ALLOCATION BY INSTITUTION SIZE*

ASSET ALLOCATION BY INSTITUTION SIZE	U.S. EQUITY	INT'L EQUITY	GLOBAL EQUITY	HEDGE FUNDS	PRIVATE EQUITY	REAL ESTATE	NATURAL RESOURCES	FIXED INCOME	CASH / OTHER
ENDOWMENT SIZE									
> \$1 BILLION	9%	9%	7%	18%	33%	6%	6%	6%	6%
> \$500M TO \$1 BILLION	21	14	6	12	22	4	5	11	5
> \$250M TO \$500M	21	11	9	14	18	4	5	12	6
> \$100M TO \$250M	28	13	9	11	12	4	3	16	4
> \$50M TO \$100M	34	13	8	8	7	3	3	19	5
> \$25M TO \$50M	39	14	4	6	5	4	1	23	4
< \$25 MILLION	45	13	1	2	1	3	2	30	3
LSSU Foundation	47	20	0	0	0	0	5	28	0
DOLLAR-WT'D AVERAGE	11	10	7	17	30	6	6	7	6

ASSET ALLOCATION BY FISCAL YEAR*



INDEX RETURNS

INDEX RETURNS	FY2022
RUSSELL 3000 INDEX	-13.9%
MSCI AC WORLD INDEX EX-U.S.	-19.4%
THOMSON ONE BUYOUTS INDEX	5.4%
THOMSON ONE VC INDEX	0.7%
HFRI FUND OF FUNDS INDEX	-5.5%
BLOOMBERG US AGGREGATE INDEX	-10.3%
NCREIF PROPERTY INDEX	21.5%
CPI + 5%	13.9%
BLOOMBERG COMMODITY INDEX	24.3%
THOMSON ONE DISTRESSED INDEX	13.1%

PERFORMANCE AS OF 6/30/2022

ENDOWMENT SIZE	1YR	3YR	5YR	10YR
> \$1 BILLION	-4.5%	10.5%	9.4%	8.9%
> \$500M TO \$1B	-5.7	8.5	7.8	7.9
> \$250M TO \$500M	-7.8	7.7	7.2	7.6
> \$100M TO \$250M	-9.0	6.8	7.0	7.8
> \$50M TO \$100M	-9.7	5.8	5.9	6.9
> \$25M TO \$50M	-10.7	5.4	6.2	7.1
< \$25 MILLION	-11.5	4.4	5.5	7.1
LSSU Foundation	-15.5	4.5	5.8	7.5
AVERAGE	-8.0	7.5	7.3	7.8
MEDIAN	-8.7	6.8	6.7	7.5

SPENDING RATES

ENDOWMENT SIZE	2022	2021	2020	2019	2018	2017
> \$1 BILLION	4.6%	4.7%	4.5%	4.6%	4.6%	4.8%
> \$500M TO \$1B	4.5	4.5	4.2	4.4	4.2	4.6
> \$250M TO \$500M	4.6	4.6	4.6	4.2	4.4	4.4
> \$100M TO \$250M	4.7	4.7	4.7	4.7	4.4	4.6
> \$50M TO \$100M	4.7	4.5	4.6	4.6	4.6	4.5
> \$25M TO \$50M	4.5	3.9	4.3	4.5	4.1	4.2
< \$25 MILLION	4.3	4.1	4.2	4.1	4.1	4.0

AVERAGE ANNUAL RATES OF RETURN FOR FISCAL YEARS ENDING JUNE 30, 2022-2015

	2022	2021	2020	2019	2018	2017	2016	2015
AVERAGE	-8.0%	30.6%	1.8%	5.3%	8.2%	12.2%	-1.9%	2.4%
MEDIAN	-8.7	30.1	1.8	5.1	8.0	12.5	-2.1	2.2
LSSU Foundation	-15.5	32.4	2.1	5.8	9.8	12.8	-0.9	2.6

*May not add up to 100% due to rounding.

Client performance presented is net of all management fees and expenses, as well as, net of FEG fees, as of fiscal year ending June 30, 2022. All data are dollar-weighted unless otherwise specified.

Appendix D

Study of Endowments – LSSU Endowment

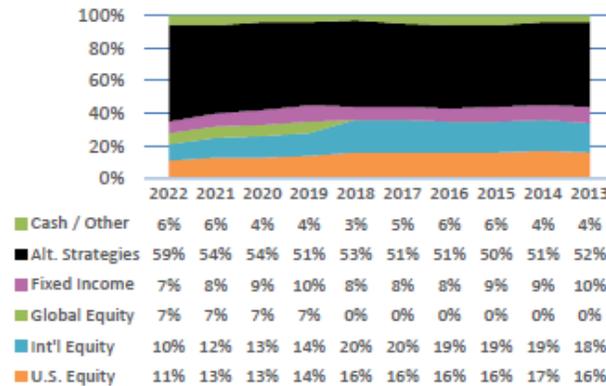


2022 NACUBO-TIAA STUDY OF ENDOWMENTS

ASSET ALLOCATION BY INSTITUTION SIZE*

ASSET ALLOCATION BY INSTITUTION SIZE	U.S.	INT'L	GLOBAL	HEDGE	PRIVATE	REAL	NATURAL	FIXED	CASH /
	EQUITY	EQUITY	EQUITY	FUNDS	EQUITY	ESTATE	RESOURCES	INCOME	OTHER
ENDOWMENT SIZE									
> \$1 BILLION	9%	9%	7%	18%	33%	6%	6%	6%	6%
> \$500M TO \$1 BILLION	21	14	6	12	22	4	5	11	5
> \$250M TO \$500M	21	11	9	14	18	4	5	12	6
> \$100M TO \$250M	28	13	9	11	12	4	3	16	4
> \$50M TO \$100M	34	13	8	8	7	3	3	19	5
> \$25M TO \$50M	39	14	4	6	5	4	1	23	4
< \$25 MILLION	45	13	1	2	1	3	2	30	3
LSSU Endowment	50	19	0	0	0	0	5	26	0
DOLLAR-WTD AVERAGE	11	10	7	17	30	6	6	7	6

ASSET ALLOCATION BY FISCAL YEAR*



INDEX RETURNS

INDEX RETURNS	FY2022
RUSSELL 3000 INDEX	-13.9%
MSCI AC WORLD INDEX EX-U.S.	-19.4%
THOMSON ONE BUYOUTS INDEX	5.4%
THOMSON ONE VC INDEX	0.7%
HFRI FUND OF FUNDS INDEX	-5.5%
BLOOMBERG US AGGREGATE INDEX	-10.3%
NCREIF PROPERTY INDEX	21.5%
CPI + 5%	13.9%
BLOOMBERG COMMODITY INDEX	24.3%
THOMSON ONE DISTRESSED INDEX	13.1%

PERFORMANCE AS OF 6/30/2022

ENDOWMENT SIZE	1YR	3YR	5YR	10YR
> \$1 BILLION	-4.5%	10.5%	9.4%	8.9%
> \$500M TO \$1B	-5.7	8.5	7.8	7.9
> \$250M TO \$500M	-7.8	7.7	7.2	7.6
> \$100M TO \$250M	-9.0	6.8	7.0	7.8
> \$50M TO \$100M	-9.7	5.8	5.9	6.9
> \$25M TO \$50M	-10.7	5.4	6.2	7.1
< \$25 MILLION	-11.5	4.4	5.5	7.1
LSSU	-15.8	4.5	5.8	7.9
AVERAGE	-8.0	7.5	7.3	7.8
MEDIAN	-8.7	6.8	6.7	7.5

SPENDING RATES

ENDOWMENT SIZE	2022	2021	2020	2019	2018	2017
> \$1 BILLION	4.6%	4.7%	4.5%	4.6%	4.6%	4.8%
> \$500M TO \$1B	4.5	4.5	4.2	4.4	4.2	4.6
> \$250M TO \$500M	4.6	4.6	4.6	4.2	4.4	4.4
> \$100M TO \$250M	4.7	4.7	4.7	4.7	4.4	4.6
> \$50M TO \$100M	4.7	4.5	4.6	4.6	4.6	4.5
> \$25M TO \$50M	4.5	3.9	4.3	4.5	4.1	4.2
< \$25 MILLION	4.3	4.1	4.2	4.1	4.1	4.0

AVERAGE ANNUAL RATES OF RETURN FOR FISCAL YEARS ENDING JUNE 30, 2022-2015

	2022	2021	2020	2019	2018	2017	2016	2015
AVERAGE	-8.0%	30.6%	1.8%	5.3%	8.2%	12.2%	-1.9%	2.4%
MEDIAN	-8.7	30.1	1.8	5.1	8.0	12.5	-2.1	2.2
LSSU	-15.8	32.5	2.2	5.5	10.1	14.5	-1.3	2.8

*May not add up to 100% due to rounding.

Client performance presented is net of all management fees and expenses, as well as, net of FEG fees, as of fiscal year ending June 30, 2022. All data are dollar-weighted unless otherwise specified.